

CHRIS C. DEMAIO

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SENIOR FINANCIAL EXECUTIVE

Results-oriented and driven professional with over 25 years experience spanning financial reporting, budget administration, financial controls, contract negotiations, debt financing, and insurance risk management. Analytical problem solver with a proven track record in implementing processes to improve efficiencies, reduce costs and improve the integrity of information provided to senior management. Possess strong leadership qualities with the ability to coordinate diverse areas of the company to resolve conflicts. Adept in developing infrastructure for start-up operations and establishing required controls.

SAMPLE ACCOMPLISHMENTS

- Established reporting unit for start up commercial real estate development & property management business.
- Developed financial argument to gain approval for \$7.5 million tax rebate as part of a \$60 million hotel project.
- Negotiated and secured \$90 million in financing to start first phase of a mixed-use real estate development project.
- Led project team to implement PeopleSoft G/L, Budgeting, A/P, and Billing system, on time, on budget
- Reduced state income taxes \$13 million over 5 years working closely with tax professionals.
- Re-engineered accounting processes significantly improving data integrity of financial statements and reducing preparation time 50%

PROFESSIONAL EXPERIENCE

CALAMOS FAMILY PARTNERS, Chicago, IL **2004 to 2008**
Commercial real estate development and property management start up with the primary focus of development and property management.

BANK ONE CORPORATION, Chicago, IL **2002 to 2004**
Nation's sixth-largest bank holding company with assets of \$326 billion.

ZURICH SCUDDER INVESTMENTS, Chicago, IL **1979 to 2002**
One of the world's twenty largest investment managers with over \$325 billion in assets under management, providing services to retail mutual funds, retirement plans, institutional and corporate clients, and high net worth individuals.

TARGET MARKET

Position: CFO for small or mid-size company, Group/Divisional CFO or VP Finance for large company

Geographic Area: Primary Focus is greater Chicago area.

Industries: Investment Advisory, Asset Management, Private Equity, Real Estate, Professional Services, Insurance, & Banking.

Full Resume Available on Request