

# JOHN E. LOPATA

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**Engineering Management Professional** delivering innovative products and streamlined processes to drive growth and profitability in a manufacturing organization.

## KEY ACCOMPLISHMENTS

- Granted 38 United States patents producing over \$50 million per year enterprise wide new product sales and licensing revenue by supporting strategic marketing initiatives and co-inventing core technology for multiple industry standards.
- Saved in excess of \$1.5 million per year and increased product design resource availability by establishing and growing a satellite engineering service organization. Held employee turnover under 10% per year in a volatile local employment market.
- Realized greater than \$1 million per year shipping efficiency savings by implementing an automated weight and volume data collection process. Assumed project and execution responsibility after a reduction in force, qualifying the work flow and training key resources at 8 global warehouses.
- Generated more than \$1.5 million first year sales revenue by leading product, process and tooling development and receiving Cray Computer's product acceptance and process qualification of high-speed connector using flex circuits and shape memory alloy.

## PROFESSIONAL EXPERIENCE

Molex Incorporated, Lisle, IL 1985 to 2008

Global manufacturer of electronic, electrical and fiber optic products with \$3+ billion revenue

### Product Engineering Group Manager

Managed \$2 million plus budget, 3 project managers/business analysts, 12 engineers, and 25 contract employees in the US and India supporting global product design centers (25), manufacturing plants (30) and distribution warehouses (4).

**Engineering Manager**, Menlo Park, CA

**Technical Manager**, Shannon, Ireland

**Manufacturing Process Manager – International**

## PRIOR EXPERIENCE

Emerson Electric Company (E. F. Johnson Co.), St. Louis, MO

**Engineering Manager**

ITW Pancon (Panduit Connector Division), Bolingbrook, IL

**Assistant Chief Engineer**

Panduit Corporation, Tinley Park, IL

**Corporate Project Engineer**

Motorola Incorporated, Schaumburg, IL

**Mechanical Engineer**

## CERTIFICATIONS AND EDUCATION

**Six Sigma Black Belt** certified by American Society for Quality (ASQ)

Project Management Professional (**PMP**) certified by Project Management Institute (PMI)

Masters in Management (**MBA**) from **Northwestern University - Kellogg**, Chicago, IL

Bachelor of Science (**BS**) - Mechanical Engineering from **University of Michigan**, Dearborn, MI